



Greetings from Proven Winners®

Attached you will find detailed water sample instructions and a QAL submittal form.

Water testing is required in order to purchase any of our premium fertilizers. These premium fertilizers are as follows: 14-3-14 Low Alkalinity, 16-4-16 Moderate Alkalinity, 18-5-18 Moderate to High Alkalinity, and 17-4-17 High Alkalinity.

While an updated test is not required to reorder these fertilizers, we highly recommend completing this test every 3 years. A recent water test will allow us to provide the best fertilizer formula that fits your specific growing needs.

This testing process does incur a fee of \$40. Four Star will pay this fee for new customers or customers that do not yet have a test on file.

Additional water testing is required if any issues with the fertilizers arise, or if the water source changes. Customers are responsible for any additional water testing fees.

We also offer other fertilizer formulas that do not require a water test. These specialty fertilizers are: 12-3-12 Cold Weather, and 16-4-8 Greening & pH Reducing.

Please reach out to your Sales Representative if you have any further questions.

Thank you,

Your Proven Winners' Team



Water Test Instructions

1. Sample the water source to be used for irrigating the crops before any fertilizer or other water treatments have been made.
2. Before sampling, **allow the water to run for five minutes to clear the lines.**
3. Rinse a clean plastic bottle capable of holding a minimum of 8oz of water with the water to be tested. Rinse and empty the bottle three times.
4. Fill the plastic bottle to the top with the water and securely tighten the cap.
5. Label the bottle with your business name and a description for your identification purposes. This description will appear on the QAL report.
6. Complete the attached submittal form. **Please highlight Water Irrigation Suitability Analysis** on the bottom of the form in the Quick Reference section. **Also check off either the box verifying that this is a new customer or first sample for testing. Or, an existing customer sample for re-testing.**
7. Include the submittal form and check or credit card information for \$40 if this is an existing customer re-test. Place this information in the package when sending the sample to the address below.
8. **Include the submittal form in the package** when sending the sample to the address below.

Quality Analytical Laboratories

925 Cherry Street

Panama City, FL 32401

Phone: 850-872-9595 Fax: 850-872-9535

www.qal.us

All water test results will be reviewed by the Four Star growing staff. You will receive our growing care recommendations after the results have been submitted. You may then order the recommended fertilizer by contacting your broker or Four Star Representative.

Thank you,

Your Proven Winners' Team



LAB USE ONLY		Date:
Lab ID	Analysis Code	Quantity

Submittal Form / Chain of Custody (Rev. 230125)

Contact Information	Billing Information
Company:	☐ Check for full amount included with samples
Contact Name:	OR
Address:	Provide credit card information below:
	Name on Card:
Phone:	CC#
Email Address:	Exp date (mm/yy): Security Code (cvv):

Also send results to the following email addresses:	☐ Check if your account has a credit card on file
Cc: dcrum@pwfourstar.com	☐ New Customer (Four Star covers fee) ☐ Returning Customer (Customer is responsible for fee)
Cc: bbourdon@pwfourstar.com, mail@pwfourstar.com	Project Name:

Sample Description (please label samples to match)	Sampled (date/time)	Matrix (media, soil, tissue, water, fert, other)	Analysis Request (service code)
EXAMPLE: Greenhouse #1 Well Water		WATER	EMW-400

2023 Quick Reference (please visit website for additional analyses and prices)		
Water Irrigation Suitability Analysis	EMW-400	\$40.00
New customers/ First test Four Star pays fee		
Existing customers are responsible for fee		
Shipping Details & Tracking #:		

Send Samples to: 2814 W. 15th Street, Panama City, FL 32401
 (P) 850-872-9595 (F) 850-872-9535
 WWW.QAL.NET